



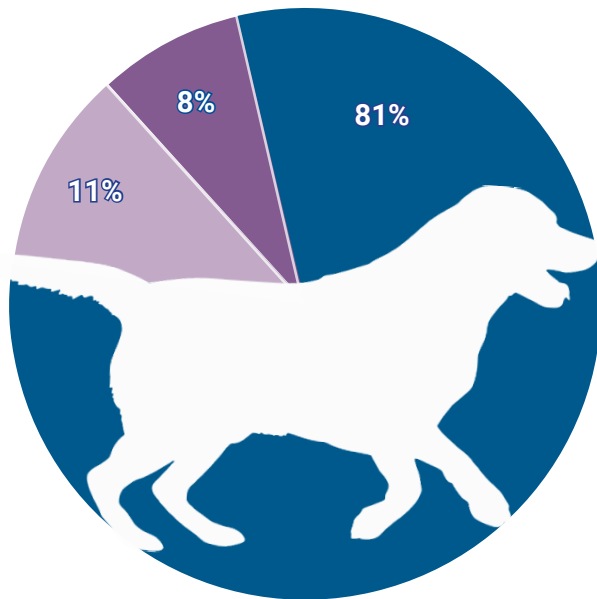
Committed to our Mission

Although so much of the world seems to have ground to a halt because of COVID-19, the need for service dogs has not. By following social distancing and other precautionary guidelines, implementing modifications to our programs, and embracing technology to stay “virtually” connected with our volunteers, students, graduates and supporters, we are weathering the storm and continuing to transform lives.

Transforming Lives Through Partnerships with Service Dogs

FINANCIAL INFORMATION

Fiscal Year 2020 (7/1/2019 - 6/30/2020)



EXPENSES

81%
Program Services

11%
Fundraising

8%
Management and
Administrative

REVENUE AND SUPPORT

| | |
|---------------------------------------|--------------------|
| Unrestricted contributions and grants | \$4,757,816 |
| Investment income | \$674,558 |
| Special events, net | \$1,128,135 |
| In-kind services | \$219,996 |
| TOTAL UNRESTRICTED REVENUE | \$6,780,505 |

EXPENSES

| | |
|-------------------------------------|--------------------|
| Program services | \$5,065,893 |
| Fundraising | \$709,589 |
| Management and administrative costs | \$484,200 |
| TOTAL EXPENSES | \$6,259,682 |

ASSETS, LIABILITIES AND NET ASSETS

| | |
|-------------|--------------|
| Assets | \$47,981,728 |
| Liabilities | \$1,504,875 |
| Net Assets | \$46,476,853 |

Guide Dog Program

- 30 graduated guide dog teams.
- 20% growth in first time guide dog handlers.
- Hosted weekly online virtual meetings for guide dog alumni.
- Increased Graduate Outreach calls to stay connected.

Service Dog Program

- 18 graduated service dog teams.
 - 10 dogs for autism
 - 8 dogs for veterans
- Modified curriculum that allowed for students to return to campus for class while maintaining health and safety measures.
- Created a puppy raising group in San Diego.

Events

- Held our first virtual fundraising event, The Walk, Run, Ride...Whatever!
- Welcomed other creative virtual fundraising like yoga and a BBQ contest.
- The implementation of Salesforce- database platform- allows for more accurate information about events, funds raised, and participation.

Development

- Guide Star Platinum level seal of transparency.
- Charity Navigator 4-star rating.
- Received generous project support grants: new transport van, x-ray equipment, custom tactile map, and essential training supplies like vests, harnesses, collars and toys.

Puppy Raising

- Placed 146 puppies with volunteer puppy raisers.
- 81 first-time raisers.
- Partnered with Metro Link for a “Puppy Pop Up” event at Los Angeles Union Station.
- Successfully transitioned the canine development program online to stay connected with puppy raisers.

Transforming Lives, One Team at a Time



Luis and his Service Dog, Shield

Luis, a new graduate from our veterans' program, reached the peak of independence with his new service dog, Shield.

"For some reason, hiking has been something I stopped doing due to the ever-growing lack of solitude and the large groups of people," said Luis. "The last few times I attempted to go for a hike, I saw so many cars and people in the parking area I couldn't bring myself to pull into the lot."

Even though it made him uncomfortable, Luis knew he and Shield could conquer a hike with some perseverance and teamwork. The COVID-19 pandemic left his neighborhood streets lonely and quiet — a silver lining of opportunity to work on being outside with no one around. Eventually, their early morning walks progressed into mid-day walks with more and more people around.

All the patience, practice, and trust Luis put into Shield prepared them for the milestone ahead. "With plenty of snacks and water, we made our way to the top of Iron Mountain and spent a few hours at the peak. **As a team, we continue to break barriers I couldn't have done alone. We are always growing together.**" - Luis



Mollie and her Guide Dog, Ferris

A word from Mollie's mom:

"My daughter, Mollie, and her guide dog, Ferris, attended Regis University in Denver and they graduated with a degree in Peace and Justice Studies in May of 2020.

I do not think Mollie could have made it through college without Ferris' help.

Thank you for bringing Ferris into her life and for all you do for the students of GDA."



Facility Dog, Preston, with a Service Member

Preston's primary handler, Emily Dreiling, is the Sexual Assault and Prevention Response Coordinator at Vandenberg Air Force Base.

The trust and security created by Preston enables victims to overcome the stress of their trauma and accurately describe their experiences. **"He is there when our Nation's best need him the most,"** says Emily.



Paxton and his Service Dog, Debut

A word from Paxton's mom:

"The impact of his service dog upon our son, Pax, has been profound. His dog, Debut, gives him a greater degree of freedom than he has ever had before and helps him to obtain better self-regulation than we ever thought possible.

Watching the things Pax can do with Debut by his side and who he can be with her to guide him is nothing short of miraculous. Together they can conquer the world."

Thanks to all of our volunteers, donors, sponsors and everyone who supports us in our mission. Guide Dogs of America could not create these life-changing partnerships without your help, and we are truly grateful for all you do.

To learn more about our programs, get involved, or make a tax deductible donation, please visit [guidedogsofamerica.org](https://www.guidedogsofamerica.org)